

ALUK[®]

AluK Middle East



International Brand, Local Operations

- A global leader in the design and engineering of aluminium window, door and curtain walling systems
- Designed by our internal research and development teams
- Backed by expert service and support
- With operations in major countries across Europe, Middle East and Asia
- And more than 60 years of expertise in delivering performance systems
- Specified for many of the world's most advanced and prestigious buildings





Founded on family values

- The AluK Group is founded on family and traditional values
- With a heritage of outstanding quality and reliability since 1949
- Bringing together family run businesses and local expertise
- To provide value, quality solutions and personal service around the world

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Our values

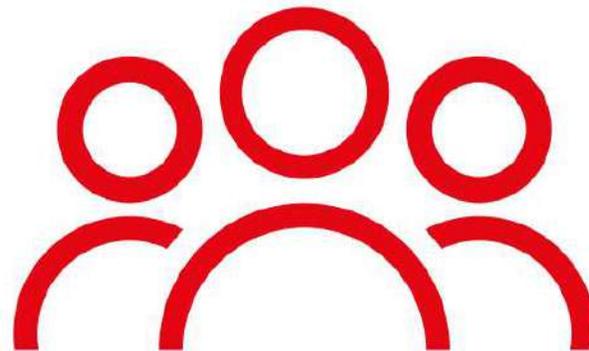


- Our brand culture puts the client at the center of the business and values reliability, resourcefulness, professionalism and the personal approach.

PROFESSIONALISM

PERSONAL APPROACH

RESOURCEFULNESS



RELIABILITY

CUSTOMER CENTRICITY



The Group

- 700+ employees
- Turnover > €1 60 million
- Operations in 9 countries





A local approach with international reach



- We believe in a local approach when working with our clients
- Developing local management teams with relevant market expertise
- Bringing AluK closer to our clients to answer their needs
- In tailored solutions that are specific to their project and market
- Supported by our international design and engineering expertise
- Providing a truly local approach with international reach



ALUK MIDDLE EAST OVERVIEW



AluK in Middle East



- AluK started its activity in the Middle East in 2001.
- A representative office was opened in 2008, and in 2011 a local branch was set up in Dubai JLT - DMCC Free Zone.
- AluK Middle East is a local operation providing expert solutions and personal support for commercial and residential projects.
- AluK Middle East operates from Dubai and serves all GCC countries, the wide Middle East, Iran, and recently expanded to the East African territories.





AluK Middle East – Key Facts



- A head office in Dubai UAE JLT Free Zone
- A team based in Riyadh KSA dedicated for the Saudi Arabian market
- 1200 tons of aluminium extrusions
- 3 Mio € turnover of accessories
- 15 projects awarded in 2015



AluK Middle East – Landmark Projects



- First iconic project in Dubai: Palm Jumeirah Signature Villas in 2006, which has marked the introduction of AluK systems in the most prestigious project in Dubai
- In 2010, AluK 67ID system was used for all balcony doors in the highest tower of the world, the Burj Khalifa.
- Mega Projects in Saudi Arabia : Princess Noura University (PNU, 2012) and King Abdullah Financial District (KAJD, 2013-15),
- In 2015, AluK curtain wall systems were used in the Dar El Salaam International Airport, Tanzania, Africa.



Local Market Positioning



- AluK has been operating in the Middle East since 2001 benefiting from the experience of its international counterparts
- AluK is among the Top 5 aluminium systems companies in the Middle East with over 6% market share and more than 1200 tons of aluminium (2015)
- Market leader in Dubai in the high-end residential and commercial markets
- Strong presence in the KSA market for prestigious projects
- Fast-tracking development of business activities in the emerging African territories



Design at our core

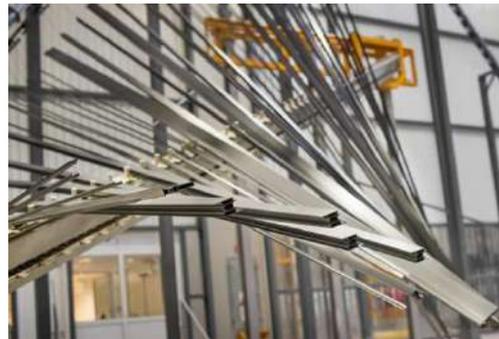


- Our dedicated R&D teams design and engineer innovative building systems
- Offering high performance, reliable and durable solutions
- Including window, door and curtain walling systems and accessories
- For new build and refurbishment sectors
- And, all manufactured using aluminium as a core material



Testing and certification

- All our systems are meticulously tested to comply with European standard
- In our own 3rd party accredited facilities
- Managed by an international team of engineers and experts
- Testing a range of performance criteria:
 - Water, wind and airtightness
 - Durability
 - Thermal insulation
 - Acoustic insulation

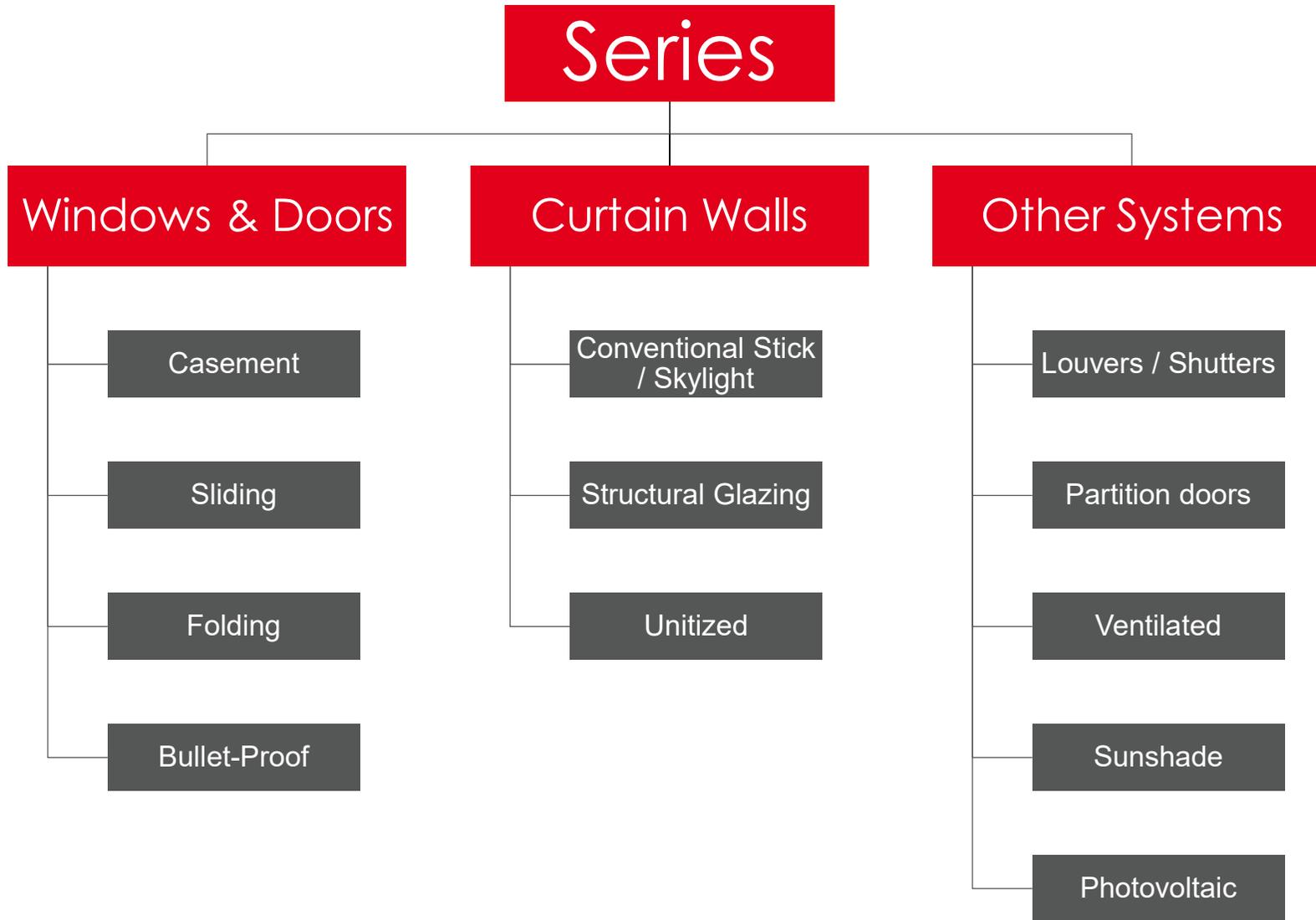




Training and Support



- Our local team assist clients in all phases of their projects :
 - Product specification
 - Compliance statement for tender submittals
 - All phases of estimation, value engineering and shop drawings supervision
 - Visit to consultant and client
- To provide clients with customized solutions : local adaptation of profiles and accessories
- Our local team provides technical support and training to aluminium fabricators
- And assists architects and consultants in their projects





OUR PROJECTS



Our Projects UAE



AKOYA VILLAS by Damac

Dubai

AluK Systems : SC95 – 45DS



Rove Hotel

Dubai

AluK Systems : SL50 – SG50





Our Projects UAE



Al Ain Mixed Use

Al Ain

AluK Systems : SL50 – SC140TT



Azure Hotel & Residences Palm Jumeirah

Palm Jumerah

AluK Systems:SC95TT – SC140TT



Our Projects UAE



Mohamed Bin Rashid City villas

Dubai

AluK Systems : SL50 – SC95TT – 62TTE – 63TT



Bulgari Hotel and Resort

Dubai

AluK Systems: SL50/SG50 – SC170 – 77IS – 67ID



Our Projects UAE

Green Community 210 Villas

Dubai

AluK Systems : SL50 – SC95TT – 62TTE – 70TT



Fountain View Tower T3

Dubai

AluK Systems : SG50-SC156TT



Our Projects in UAE



AL WASL MIXED USED PORT SAYED

Dubai

AluK Systems : SL50/SG50 – SC95TT – 63TT



Majestine by Damac

Dubai

AluK Systems : SL50/SG50 – SC95TT – 63TT



Our Projects in UAE



Media City Hotel

Dubai

AluK Systems : SL50/SG50 – SC95TT – 63TT



Bhawan Tower Downtown

Dubai

AluK Systems : SL50 – SC140TT – 63TT



Our Projects in UAE



Habtoor city 3 towers

Dubai

AluK Systems : 63TT



GV11 DIFC

Dubai

AluK Systems : SL50/SG50



Our Projects UAE

ALUK[®]



City Walk

Dubai

AluK Systems : SC140TT



Nural Island

Abu Dhabi

AluK Systems : SC140TT



Our Projects UAE

ALUK[®]



Kazim Towers

Dubai
SL60



Address Hotel

Dubai
System : SC95TT



Bank Saderat

Dubai
System : SG50



Our Projects UAE



Ocean Heights

Dubai
56IWL



Novotel

Dubai
SG50



Elite Residence

Dubai
SC95TT



Our Projects UAE

ALUK[®]



Burj Daman Tower

Dubai
SC140TT



Park Towers by Damac

Dubai
SC95TT



Burj Kalifa

Dubai
67ID



Our Projects UAE



JBR towers

Dubai
SC95TT



Kempinski Hotel – Mall of Emirates

Dubai
SL60



Meydan Villas

Dubai
62TTE





Our Projects UAE



Taj Grandeur
Palm Jumeirah



Kingdom of Sheba
Palm Jumeirah



Waldorf Astoria
Palm Jumeirah



The Fairmont
Palm Jumeirah



Our Projects UAE



Villas, Abu Dhabi
Windows & Doors



Villas
Abu Dhabi



Park Hyatt Abu Dhabi
Abu Dhabi



IBN Battuta, Dubai
SC95TT, 63TT, SL50



Royal Mirage Hotel
Dubai



Knowledge Village
Dubai



Our Projects on going in UAE

AluK[®]



AL Thowima tower

Dubai

AluK Systems : SL50 – SC140TT



Merano DAMAC

Dubai

AluK Systems : SL50 SC140TT



Our Projects on going in UAE



Opera Grand Residential

Dubai

AluK Systems : SC156TT



LIV RESIDENCE

Dubai

AluK Systems : SL50 SC140TT



Our Projects on going in UAE



Al Samha villas

Abu Dhabi

AluK Systems : 70TT – 62TTE



Nudra Villas

Dubai

AluK Systems : SL50 62TTE SC140TT



Our Projects on going in UAE



NSHAMA TOWNSQUARE – RAWDA – ZAARA BREEZE – HAYAT BOULEVARD

Abu Dhabi

AluK Systems : SC95TT – SC140 TT – SL50 – 63TT – 70TT – 62TTE





Our Projects SAUDI

ALUK[®]



KAFD

Riyadh

AluK Systems : SL50



Ascott Hotel

Al Khobar

AluK Systems: SL50



Our Projects SAUDI



PNU Princess Noura University

Riyadh

AluK Systems : SL60



Classic tower

Riyadh

AluK Systems: SL50



Our Projects SAUDI

ALUK[®]



Al Arifi tower

Al Khobar

AluK Systems : SG50



Jabal Omar

Mecca

AluK Systems: SL50



Our Projects SAUDI



AKH TOWER

Al Khobar

AluK Systems : AW86B



AL RASHID HYATT REGENCY HOTEL & APARTMENT TOWERS

Al Khobar

AluK Systems : AW86B



Our Projects ongoing SAUDI



SAAC RIYADH

Riyadh

AluK Systems : SG50



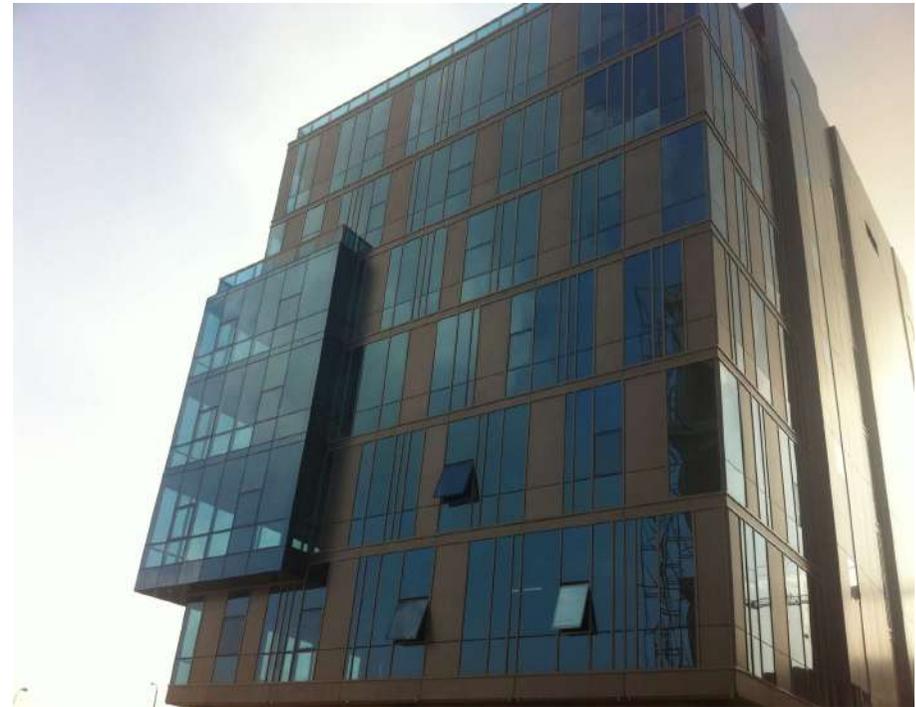
Our Projects EGYPT



SECON TOWER

Cairo

AluK Systems : SG60



CAPITAL BUSSINESS PARK

Sheikh Zayed city

AluK Systems : SG50



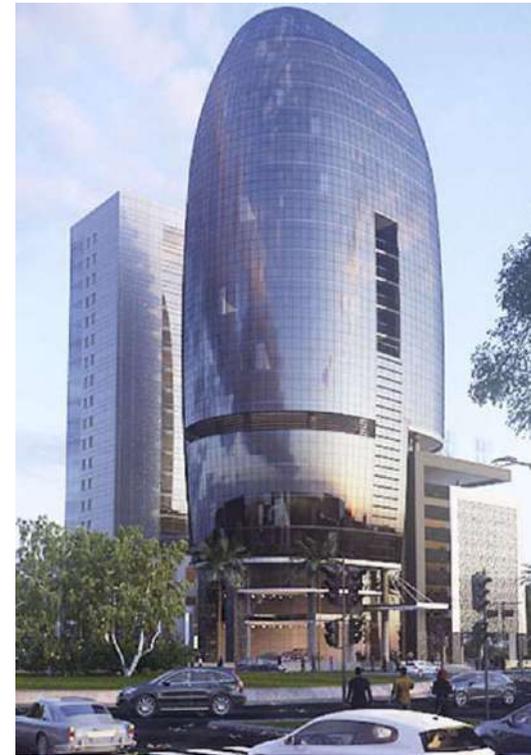
Our Projects AFRICA



FUMBA

Zanzibar

AluK Systems : SC70 – 45DS



PALAZZO

Nairobi

AluK Systems : AW86S





Our Projects AFRICA



DAR ES SALAAM AIRPORT

Dar Es Salaam

AluK Systems : SC70 – 45DS

ALUK[®]



PPF

Dar Es Salaam

AluK Systems : SG50